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## Press Releases

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## New National Study Released on Customer Satisfaction Ratings for Insurance Companies

By Insure.com Posted on January 11, 2012

January 11, 2012 (Foster City, CA) – A new national study of satisfaction ratings conducted by Insure.com provides a comprehensive view of how consumers feel about the largest auto, home, health and life insurance companies in the U.S.

In addition to the survey results, Insure.com has released a <u>Best Insurance Companies</u> tool which allows consumers to see how their insurer measures up against the competition when it comes to customer satisfaction. The tool breaks out five measurements of satisfaction:

- 1. Customer service
- 2. Claims experience
- 3. Value for the price paid
- 4. Percent who plan to renew their policies
- 5. Percent who would recommend their companies

"This is the most in-depth resource available for insurance customer satisfaction scores," said Amy Danise, Insure.com's Editorial Director. "Our analysis lets consumers gain valuable insight into how the major companies are performing on five important levels of customer satisfaction."

Insure.com also awarded its "People's Choice Award" to the three highest-scoring insurers in each line of business included in its study. (Click the headers below to see the full rankings for each category.)

## Best car insurance companies

1. USAA

- 2. Auto-Owners Insurance
- 3. The Hartford

Best home insurance companies

1. USAA

2. Amica Mutual

3. Chubb

Best life insurance companies

- 1. Ameriprise Financial
- 2. TIAA-CREF
- 3. Transamerica

Best health insurance companies

- 1. Blue Cross Blue Shield of Illinois
- 2. Horizon Blue Cross Blue Shield of New Jersey
- 3. Kaiser Permanente

Insure.com's analysis of the customer ratings revealed that insurance consumers are generally satisfied with their companies:

- Most consumers are "completely" or "somewhat" satisfied with their auto insurers' customer service.
- 73 percent are satisfied with home insurance customer service.
- 63 percent are satisfied with their life insurers' customer service.
- 61 percent are satisfied with their health insurance customer service.
- 70 percent say they have recommended or would recommend their auto insurance company. In other categories, people who have recommended or would recommend their insurers totaled 67 percent for home insurance, 58 percent for health insurance and 50 percent for health insurance.

For complete details and to use Insure.com's Best Insurance Companies tool to explore customer satisfaction ratings, visit <u>/best-insurance-companies.html</u>

The rankings

Rank		Insura comp		Ov	verall score**	Overall stars (1-5)	Customer service stars (1-5)	% who will renew
	Auto	insuran	ce compa	nies			1	1
1	USAA*	98.00	5	5	98			
2	Auto-O wners I nsuran ce*	85.82	4.5	4	96			
3	Hartfor d Finan cial Ser vices*	83.31	4	4.5	91			

4	State	80.50	4	4	91
5	Farm 21st Centur	79.28	4	4	91
6	y Farmer	79.01	4	4	87
	S				
7	AAA	78.95	4	4	89
8	GMAC Insura nce	78.56	4	3.5	94
9	Allstat e	78.10	4	4	90
10	Travele rs	77.57	4	4	88
11	GEICO	77.46	4	4	87
12	Erie Ins urance	76.90	4	4	89
13	Liberty Mutual	76.14	4	4	86
14	Countr y Insur ance	75.89	3.5	4	87
15	Nation wide	74.68	3.5	4	84
16	Americ an Family	74.05	3.5	4	86
17	Progre ssive	73.69	3.5	3.5	85
18	Mercur y Genera I	72.05	3.5	3.5	89
19	MetLif e	72.01	3.5	3.5	86
20	Esuran ce	71.19	3.5	3.5	85
	Home	e insuran	ce comp	anies	
1	USAA*	98.11	5	5	98
2	Amica Mutual *	97.67	5	5	100
3	Chubb*	92.19	5	4.5	100
4	Erie Ins urance	88.72	4.5	4.5	96
5	Countr y Insur ance	85.75	4.5	4.5	97
6	AAA	84.66	4.5	4	93
7	Nation wide	83.53	4	4.5	92
8	State Farm	82.34	4	4.5	88
9	MetLif	81.68	4	4	93

10	e	00 70		-	07
10	21st Centur y	80.79	4	4	97
11	The Ha rtford	80.44	4	4	90
12	Travele rs	79.79	4	3.5	90
13	Liberty Mutual	79.03	4	4	87
14	Farmer s	78.71	4	4	89
15	Allstat e	78.55	4	4	87
16	Auto-O wners I nsuran ce	78.48	4	4	89
17	Americ an Family	77.10	4	4	84
18	Univers al Prop erty & Casual ty	75.05	3.5	3.5	92
19	Firema n's Fund	73.66	3.5	3.5	86
20	Citizen s Prop erty Ins urance	64.15	3	3	84
	Life	insurano	ce comp	anies	
1	Amerip rise Fin ancial*	90.90	4.5	5	n/a
2	TIAA- CREF Life Ins urance *	88.58	4.5	4.5	n/a
3	Transa merica *	81.28	4	4	n/a
4	Northw estern Mutual	81.23	4	4	n/a
5	New York Life	80.36	4	4	n/a
6	Pacific Life	79.99	4	4	n/a
7	Massa chuset	79.62	4	4	n/a

	ts Mutual				
8	MetLif e	79.39	4	4	n/a
9	Allstat e	78.94	4	4	n/a
10	Pruden tial Fin ancial	78.64	4	4	n/a
11	Princip al	77.59	4	4	n/a
12	John H ancock	77.02	4	3.5	n/a
13	Hartfor d Life	73.75	3.5	3	n/a
14	AXA Equitbl e	73.58	3.5	3	n/a
15	Great- West Life	73.05	3.5	3	n/a
16	Jackso n Natio nal	71.80	3.5	3	n/a
17	Americ an Genera I	70.86	3.5	3	n/a
18	ING Life Ins urance	69.32	3.5	3	n/a
19	Lincoln Nation al	68.12	3.5	3	n/a
20	Aviva Life Ins urance	59.94	3	3	n/a
	Healt	n insura	nce con	npanies	
1	BCBS of Illinois *	84.74	4.5	4.5	88
2	Horizo n BCBS of NJ*	84.52	4.5	4.5	98
3	Kaiser Perma nente*	84.45	4.5	4.5	94
4	Highm ark BCBS	82.27	4	3.5	100
5	Regenc e BCBS	82.17	4	4	96
6	Human a	81.87	4	4.5	84

7	BCBS of Mas sachus etts	81.46	4	4	96
8	Indepe ndence BCBS	81.33	4	4	93
9	CareFir st BCBS	80.24	4	4	91
10	United Health care	79.23	4	4	90
11	BCBS of Florida	78.70	4	3.5	95
12	Anthe m BCBS	78.29	4	4	91
13	Aetna	77.78	4	3.5	92
14	CIGNA	76.17	4	3.5	93
15	Covent ry Health Care	73.19	3.5	3.5	86
16	Aetna Life (Dental , Etc.)	72.48	3.5	3.5	90
17	Health Net	71.91	3.5	3.5	85
18	Assura nt	60.85	3	2.5	80
19	Blue Shield of Calif ornia	59.20	3	3	83

\* Indicates the company is an Insure.com "People's Choice Award" winner.

\*\* The overall score and overall stars incorporate five customer satisfaction scores: Customer service, claims service, value for price paid, percent who will renew and percent who would recommend the company.

Methodology and disclaimer

Insure.com surveyed more than 4,500 insurance customers between February and August 2011 for customer service ratings and reviews. The survey included the top companies by market share, but not all large companies may be represented due to lack of data. The top three companies in each category earned Insure.com's "People's Choice Award."

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