

# Press Releases

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## John McCartney, Richard Gretsche and Jeremiah Denton, Jr. Join Quotesmith.com Board of Directors

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Quotesmith.com, Inc. (ticker: QUOT, exchange: NASDAQ) News Release - 8/10/1999

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John McCartney, Richard Gretsche and Jeremiah Denton, Jr. Join Quotesmith.com Board of Directors

DARIEN, Ill., Aug. 10 /PRNewswire/ -- Quotesmith.com, Inc. (Nasdaq: QUOT), a provider of instant insurance quotes from over 300 leading insurance companies on the Internet, has announced the addition of three new members to its board of directors. John McCartney, Richard F. Gretsche and Jeremiah A. Denton, Jr. have been added to the board of directors in connection with the August 3, 1999 completion of the Company's initial public offering.

John McCartney. Since October 1998, Mr. McCartney has served as vice chairman of Datatec, Ltd, a global provider of Internet-related products and services. Datatec, with annual revenues of greater than \$1 billion, is headquartered in Johannesburg, South Africa and publicly traded on the Johannesburg stock exchange. From 1997 to 1998, Mr. McCartney was president of the client access business unit of 3Com Corporation, which merged with U.S. Robotics Corporation in 1997. Mr. McCartney served on the board of directors of U.S. Robotics Corporation from 1985 through 1997. He also served in various executive capacities at U.S. Robotics Corporation, including as president and chief operating officer. In addition to serving on the board of directors of Datatec, Mr. McCartney serves on the board of directors of A.M. Castle Corp. and Altec Lansing Technologies (privately held). Mr. McCartney holds a B.A. in philosophy from Davidson College and an M.B.A. from the Wharton School, University of Pennsylvania.

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Richard F. Gretsches. Mr. Gretsches serves as global offering manager for AT&T Global Network Services and has held this position since AT&T purchased the IBM global network. Mr. Gretsches had been global offering manager for IBM Internet Connection Service since 1995. From 1977 to 1995, Mr. Gretsches was employed with IBM Corporation in various capacities including advisory instructor, systems engineering, major account development and securities industry client manager. Mr. Gretsches holds a B.S. in finance and accounting from the University of Arizona and an M.B.A. from the University of Notre Dame.

Jeremiah A. Denton, Jr., RADM USN (ret.). Admiral Denton currently serves as president of the National Forum Foundation. Admiral Denton was elected as a United States Senator from Alabama in 1980, and served from 1981 to 1987. From 1987 to 1989, Admiral Denton, after being appointed by President Reagan, served as chairman of the presidential commission on merchant marine and defense. Admiral Denton holds a B.S. from the United States Naval Academy and an M.A. in international affairs from George Washington University.

Quotesmith.com president and founder Robert Bland remarked, "We are both honored and privileged to have John McCartney, Richard Gretsches and Admiral Denton join our board at this time. The talent, leadership and experience that these three outstanding individuals bring to our board is humbling. We believe that the continued expansion of the Quotesmith.com insurance price comparison service will vastly improve the way Americans shop for and buy insurance."

#### About Quotesmith.com

Quotesmith.com operates an Internet-based insurance service which provides instant quotes from over 300 insurance companies for individual term life, auto, motorcycle, dental, individual and family medical, Medicare supplement, small group medical, no-exam whole life and fixed annuity insurance. Quotesmith.com allow visitors to purchase insurance from the insurance company of their choice without the involvement of commissioned salespeople. For more information, visit Quotesmith.com's Web site at <http://www.quotesmith.com>.

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